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62.27

1932 Prices

for

"Extristrong"

Prize Winning

Gladiolus Bulbs

DIRECT FROM OUR FARM TO YOU

We grow millions
of them and give
you all we can for
your money.

WATERLOO BULB FARMS

T. D. SMEDLEY

Inventor of Peerless Plant Markers

WATERLOO, IOWA



The best, cheapest and safest place
to secure your Gladiolus Bulbs.....

THOUSANDS OF SATISFIED CUSTOMERS BUY FROM US EVERY YEAR

•

Appreciative letters from many of these buyers, who live in every section of the United States, are a tribute to the quality of our bulbs. Following is one of them:

Fresno, California, June 16, 1930

Waterloo Bulb Farms

Dear Sirs:

Last fall we ordered over a thousand Gladiolus bulbs from you and have wanted so many times to write you and tell you what wonderful bulbs and also what beautiful gladiolus blooms we have had from them. The climate we have here is very warm and most flowers do not grow extra well. I have seen a great many gladiolus this year and can say truthfully that none have been as nice as mine. A great many of my friends are going to send this year to your farm for their bulbs.

The collection I got out of the thousand is very wonderful. The spikes are from four and one-half to five feet tall, and you can most surely look forward to a very large order from us this fall.

Yours truly,

*Mrs. Dave Aaron Rembold,
968 Ferger Avenue*

Fresno, California

TO MY PATRONS

Please accept my thanks for your orders, past and future, and remember you must be pleased with the way your orders are filled or I will not be. Also please accept my thanks for the names of flower loving friends from coast to coast, you have sent me. This is a double favor—a favor to me and a favor to your friend whose name you sent, and a favor is always appreciated.

TO MY PROSPECTIVE PATRONS

At the extremely low prices at which I sell my bulbs, I cannot afford to buy high-priced magazine advertising or make expensive exhibits at flower shows to secure a list of names for my mailing list. So if you receive my lists it probably means that your name has been sent to me by some one of your friends or neighbors who appreciates my service and thinks that you, too, will be glad to know where you can secure "Extristrong" Prize Winning Gladiolus Bulbs at very low prices.

OUR BULBS ARE PRIZE WINNERS

We do not take prizes at flower shows—those who buy our bulbs do and we rejoice with them. This is rather a secondhand glory, but we stick to our business and our business is to produce bulbs that produce flowers that produce prizes for our patrons.

CORN

Experts on the culture of gladiolus will tell you that soil where corn does well is exceptionally good for the production of gladiolus bulbs. I am glad to verify this statement and remind you that our farm is in Iowa, "Where the Tall Corn Grows." If you should see the corn just over the fence from our glads—so vigorous it shows its yellow nose beyond the husk—you, too, would insist on your glads coming from Waterloo Bulb Farms.

TREATING AND PLANTING

To be sure of clean, vigorous bulbs everything is treated with semeson, or something equally as good, before planting and planted on new rich sandy loam. We plant nothing but bulblets and small bulbs, consequently have nothing but young, plump, high crown, vigorous bulbs to offer you. Bulbs that will give you prize-winning flowers. These are the kind you should buy. Remember, a one-inch bulb of this kind is better for you than an old bulb three times the diameter. We never have old bulbs to offer.

ARTIFICIAL IRRIGATION

is fine for growing show flowers, but for the production of good, sound, healthy bulbs we find the natural rain as it falls from the sky is far superior, so we sold our "rain maker" to the State Agricultural College for a song.

SPECIAL COLLECTIONS

I can, if you wish, make up special collections for you and am very glad to do so if you will send remittance for the amount you wish to spend and give me some idea of your preference as to color. I can make up collection for \$1.00, or \$10.00, or more.

However, it seems to me you would be better pleased, perhaps, if you make up your own collection of just what you want. My prices are so very low you can exercise this prerogative with full assurance that you will receive very big value for what you spend. I am here to serve you and please you in every transaction.

In making up a collection, each variety will be in a separate bag and properly labeled if you wish it so.

MY GUARANTEE

Remember that even at these very low prices, I pay the transportation and when the shipping date is left to me, I guarantee the bulbs to reach you in perfect condition. We also guarantee the bulbs to be true to name, up to size, clean and disease free. When your package arrives, examine it at once and if not entirely up to your expectation, write me, telling me what you think I should do. I am a reasonable sort of a being and you must be pleased or I will not be.

COMPARE OUR PRICES

I invite you to compare my prices, my bulbs, and the flowers they produce. In fact, compare our service from beginning to end and you will agree with thousands upon thousands of others that Waterloo Bulb Farms is the place to buy your gladiolus bulbs.

WE TREAT ALL ALIKE

We have but one price, we send out but one list each year. This is our 1932 list and these prices are good on all orders placed before December 1st, 1932.

SUBSTITUTES

If, when your order arrives, we are sold out of a variety wanted, we will not substitute another variety for it unless you so request. But if we are sold out of the size you order, we will substitute equal value of another size unless you state you do not wish us to do so.

NEW SYSTEM OF PRICING

Note our plain, common sense, fair and equitable system of pricing. This system offers you your choice of three sizes—each size priced in quantities of from 1 bulb to 100 bulbs.

A WORD ABOUT SIZES

Size No. 1 means bulbs $1\frac{1}{2}$ inches in diameter and even larger—in some varieties much larger.

Size No. 2 means bulbs with a diameter of $1\frac{1}{4}$ inches to $1\frac{1}{2}$ inches.

Size No. 3 means bulbs with a diameter of 1 inch to $1\frac{1}{4}$ inches.

Any of these sizes should produce very fine flowers. Some of our patrons claim that size No. 3 is as good as any. Some tell us the larger bulbs produce larger flowers and sometimes produce too or more spikes. As some prefer one size and some another, we offer all three sizes.

SPECIAL DISCOUNTS

During December and January we are very busy ; during February, March, April and May our workroom is a veritable bee-hive. In an effort to partly eliminate the rush of the later months, we offer 10% discount on orders received in December, and 5% on orders received in January. In order to be entitled to these discounts your order must be in the mail before the expiration of time designated.

ABOUT PRICES

Our prices were so low last year that many wondered how we could supply such fine bulbs. Many did not believe we could do it until they timidly tried a small order and let us show them. Then they ordered again and again. The only answer is that we are completely equipped and grow millions of them.

For over ten years we grew millions of bulbs each year and sold only wholesale to the florists and greenhouses all over the United States and Canada, so we are thoroughly equipped for the growing, cleaning, packing and shipping of gladiolus bulbs.

Without my invitation and against my wishes, requests for retail lists persisted in coming until three years ago I reluctantly consented to give it a trial. The results were surprising. Last year we again sent out lists and again received a thrill that showed us our service was appreciated. All summer long requests for lists have been arriving—many eager to know, "Are your prices going to be as low as last year." To this question I reply, "Yes, even lower."

I am giving flower lovers the "master service" in gladiolus bulbs.

May I ask that you co-operate by letting me have your order as early as possible? This will help me. Thank you.

Now refer to Alice Tiplady, the first variety on our list, and see that we offer you 12 bulbs of size No. 3 for 18c, or 12 bulbs of size No. 2 for 22c, or 12 bulbs of size No. 1 for 28c, and in lots of 25, 50, or 100 bulbs the price is even lower. Or if you wish only 6 bulbs or 3 bulbs or 1 bulb, the price is a trifle higher. The blank spaces mean that

we do not offer bulbs of that variety in that size and quantity. To be entitled to the 100 price you must order 100 of one item. This is true of all prices. Making up an order for 100 of two or more items does not entitle you to the 100 price. You can, however, get your friends to order with you to make up the larger order, provided it comes to us as just one order.

CASH WITH ORDER, PLEASE—NO C. O. D.

As partial payments, charge accounts, making out C. O. D. slips, etc., etc., all take time and make unnecessary expense, we are compelled to say cash with order, please—no C. O. D.

ORDERING

In ordering please state size as well as how many you wish.

Always remember it is well to order as soon as you receive our list, as some varieties are very limited in supply and are very quickly sold out. Also notice special discount for December and January orders.

USE THIS LABEL

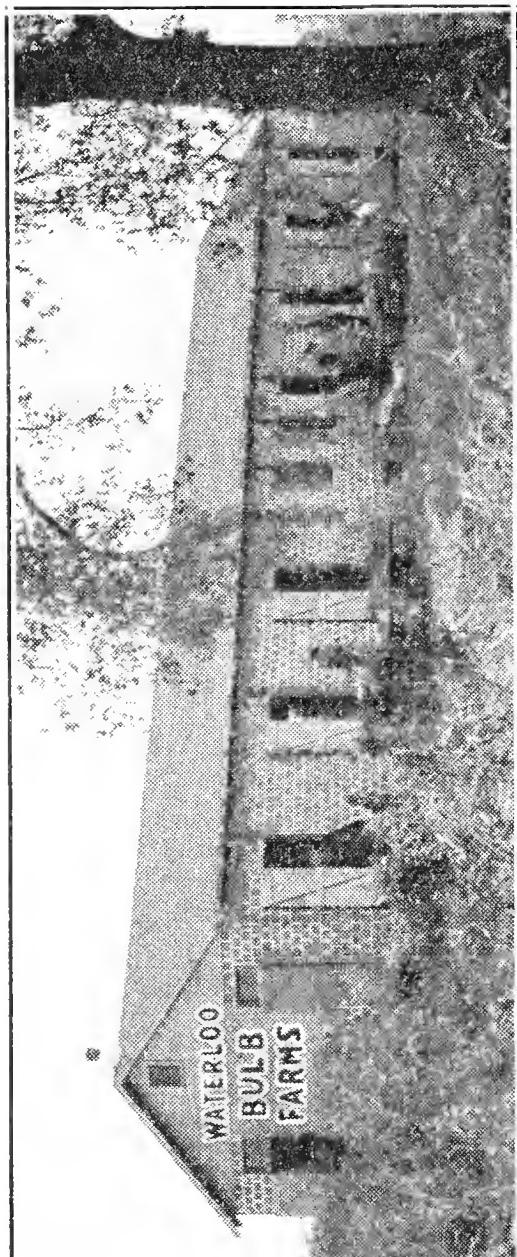
Here is a mailing label. Please write your address on it and send with your order. We will use it on your package. This will help us greatly in preventing mistakes in addressing.

**From...WATERLOO BULB FARMS
WATERLOO, IOWA**

**CONTENTS
MERCANDISE**

**Postmaster: This package may
be opened for postal inspection**

To _____



This is our storage warehouse as seen when you come to Waterloo. It has a capacity of several million bulbs. There is probably no better bulb warehouse in the entire country. The large work-room and office is on the opposite side and does not show in this picture.

GLADIOLUS BULBS

| | Size No. | 100 for | 50 for | 25 for | 12 for | 6 for | 3 for | 1 for |
|---|-------------|------------|-----------|-----------|-----------|----------|----------|----------|
| | | | | | | | | |
| Alice Tiplady (Kunderd) Orange | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| | 1 | 1.80 | .95 | .50 | .28 | .18 | .10 | .05 |
| America (Childs) Pink | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| | 1 | 1.80 | .95 | .50 | .28 | .18 | .10 | .05 |
| Albania (Kemp) Pure white | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| | 1 | 1.80 | .95 | .50 | .28 | .18 | .10 | .05 |
| Anna Eberius (Diener) Velvety purple | 3 | 1.20 | .65 | .35 | .20 | .12 | .08 | .04 |
| | 2 | 1.50 | .80 | .45 | .25 | .15 | .10 | .05 |
| | 1 | 2.00 | 1.05 | .55 | .30 | .18 | .12 | .06 |
| Arabia (Hinkle) Very dark red | 3 | 1.20 | .65 | .35 | .20 | .12 | .08 | .04 |
| | 2 | 1.50 | .80 | .45 | .25 | .15 | .10 | .05 |
| | 1 | 2.00 | 1.05 | .55 | .30 | .18 | .12 | .06 |
| Aflame (Hornberger) Enormous red | 3 | 4.00 | 2.05 | 1.05 | .55 | .30 | .18 | .09 |
| | 2 | 6.00 | 3.05 | 1.55 | .80 | .43 | .24 | .12 |
| | 1 | 8.00 | 4.05 | 2.05 | 1.05 | .55 | .30 | .15 |
| A. B. Kunderd (Kunderd) Cream and pink | 3 | ..... | ..... | ..... | .25 | .15 | .10 | .05 |
| | 2 | ..... | ..... | ..... | .30 | .18 | .12 | .06 |
| | 1 | ..... | ..... | ..... | .40 | .22 | .14 | .07 |
| A. W. Hunt Very large red | 3 | ..... | ..... | ..... | .25 | .15 | .10 | .05 |
| | 2 | ..... | ..... | ..... | .30 | .18 | .12 | .06 |
| | 1 | ..... | ..... | ..... | .40 | .22 | .14 | .07 |
| Bengal Tiger (Pratt) Striped novelty | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .12 | .06 |
| | 2 | 3.00 | 1.55 | .80 | .44 | .25 | .15 | .07 |
| | 1 | 4.00 | 2.05 | 1.05 | .55 | .30 | .18 | .09 |

| | Size | 100 | 50 | 25 | 12 | 6 | 3 | 1 |
|---------------------------|------|-------|-------|-------|------|-----|-----|-----|
| | No. | for | for | for | for | for | for | for |
| | | | | | | | | |
| Brilliant | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Holland) | 2 | 1.40 | .75 | .40 | .25 | .12 | .08 | .04 |
| Bright red | 1 | 1.80 | .95 | .50 | .30 | .18 | .10 | .05 |
| Break o' Day | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Bill) | 2 | 1.40 | .75 | .40 | .25 | .12 | .08 | .04 |
| Early light pink | 1 | 1.80 | .95 | .50 | .30 | .18 | .10 | .05 |
| Betty Nuthall | 3 | ..... | ..... | ..... | 1.00 | .55 | .30 | .15 |
| (Salback) | 2 | ..... | ..... | ..... | 1.40 | .75 | .40 | .20 |
| New salmon-orange | 1 | ..... | ..... | ..... | 1.80 | .95 | .50 | .25 |
| Berty Snow | 3 | 5.00 | 2.55 | 1.30 | .70 | .40 | .24 | .12 |
| (Moir) | 2 | 7.00 | 3.55 | 1.80 | .95 | .50 | .28 | .14 |
| Very fine lavender | 1 | 9.00 | 4.55 | 2.30 | 1.20 | .65 | .36 | .18 |
| Butterboy | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| ((Kunderd)) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Early light yellow | 1 | 1.80 | .95 | .50 | .28 | .18 | .10 | .05 |
| Carmen Sylvia | 3 | 1.20 | .65 | .35 | .20 | .12 | .08 | .04 |
| (Decorah) | 2 | 1.60 | .85 | .45 | .25 | .15 | .10 | .05 |
| Large pure white | 1 | 2.00 | 1.05 | .55 | .30 | .18 | .12 | .06 |
| Chicago White | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Kunderd) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Early white | 1 | 1.80 | .95 | .50 | .28 | .18 | .10 | .05 |
| Chateau Thierry | 3 | 1.20 | .65 | .35 | .20 | .12 | .08 | .04 |
| (Holland) | 2 | 1.60 | .85 | .45 | .25 | .15 | .10 | .05 |
| Large red | 1 | 2.00 | 1.05 | .55 | .30 | .18 | .12 | .06 |
| Copper Bronze | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| (Kunderd) | 2 | 2.50 | 1.30 | .70 | .40 | .22 | .12 | .06 |
| (Bronze) | 1 | 3.00 | 1.55 | .80 | .45 | .25 | .15 | .07 |
| Crinkles (Kunderd) | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| Bright rose-crinkled | 2 | 2.50 | 1.30 | .70 | .40 | .22 | .12 | .06 |
| | 1 | 3.00 | 1.55 | .80 | .45 | .25 | .15 | .07 |
| Crimson Glow | 3 | 1.20 | .65 | .35 | .20 | .12 | .08 | .04 |
| (Betscher) | 2 | 1.60 | .85 | .45 | .25 | .15 | .10 | .05 |
| Tall dark red | 1 | 2.00 | 1.05 | .55 | .30 | .18 | .12 | .06 |
| Coral | 3 | ..... | ..... | ..... | .25 | .15 | .10 | .05 |
| (Salsback) | 2 | ..... | ..... | ..... | .30 | .18 | .12 | .06 |
| Pink and cream | 1 | ..... | ..... | ..... | .40 | .22 | .15 | .07 |

| | Size | 100 | 50 | 25 | 12 | 6 | 3 | 1 |
|--------------------------|------|-------|-------|-------|-------|-------|-------|-----|
| | No. | for | for | for | for | for | for | for |
| | | | | | | | | |
| Captain Boynton | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| (Boynton) | 2 | 2.50 | 1.30 | .70 | .40 | .22 | .12 | .06 |
| Lavender | 1 | 3.00 | 1.55 | .80 | .45 | .25 | .15 | .07 |
| Dr. F. E. Bennett | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| (Diener) | 2 | 2.50 | 1.30 | .70 | .38 | .22 | .12 | .06 |
| Very fine scarlet | 1 | 3.00 | 1.55 | .80 | .44 | .24 | .15 | .07 |
| Dr. Nelson Shook | 3 | 3.00 | 1.55 | .80 | .44 | .24 | .14 | .07 |
| (Kunderd) | 2 | 4.00 | 2.05 | 1.05 | .55 | .30 | .16 | .08 |
| Deep rose-ruffled | 1 | 5.00 | 2.55 | 1.30 | .70 | .36 | .20 | .09 |
| Dorothy Vernon | 3 | ..... | ..... | ..... | ..... | ..... | ..... | .06 |
| Large cream | 2 | ..... | ..... | ..... | ..... | ..... | ..... | .08 |
| | 1 | ..... | ..... | ..... | ..... | ..... | ..... | .10 |
| Early Sunrise | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| (Holland) | 2 | 2.50 | 1.30 | .70 | .40 | .22 | .12 | .06 |
| Early salmon-red | 1 | 3.50 | 1.80 | .95 | .50 | .28 | .15 | .07 |
| E. J. Shaylor | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Kunderd) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Ruffled rose pink | 1 | 1.80 | .95 | .50 | .28 | .18 | .10 | .05 |
| Evelyn Kirtland | 3 | 1.60 | .85 | .45 | .25 | .14 | .08 | .04 |
| (Austin) | 2 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| Tall pink | 1 | 2.50 | 1.30 | .70 | .40 | .24 | .14 | .06 |
| Emile Auburn | 3 | 3.00 | 1.55 | .80 | .45 | .25 | .15 | .07 |
| (Lemoine) | 2 | 4.00 | 2.05 | 1.05 | .55 | .30 | .18 | .09 |
| Smoky-rose | 1 | 5.00 | 2.55 | 1.30 | .70 | .40 | .22 | .10 |
| Flaming Sword | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Holland) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Red, very fine | 1 | 1.80 | .95 | .50 | .28 | .16 | .10 | .05 |
| Fern Kyle | 3 | ..... | ..... | ..... | .25 | .15 | .08 | .04 |
| (Kunderd) | 2 | ..... | ..... | ..... | .30 | .18 | .10 | .05 |
| Cream | 1 | ..... | ..... | ..... | .40 | .22 | .12 | .06 |
| Geraldine Farrar | 3 | 3.00 | 1.55 | .80 | .44 | .24 | .14 | .07 |
| (Diener) | 2 | 4.50 | 2.30 | 1.20 | .64 | .34 | .16 | .08 |
| Bluish lavender | 1 | 6.00 | 3.05 | 1.55 | .80 | .42 | .22 | .10 |
| Giant Nymph | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Coleman) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Very large pink | 1 | 1.80 | .95 | .50 | .28 | .18 | .10 | .05 |

| | Size No. | 100 for | 50 for | 25 for | 12 for | 6 for | 3 for | 1 for |
|---|-------------|------------|-----------|-----------|-----------|----------|----------|----------|
| | | | | | | | | |
| Gold Eagle (Austin) Ruffled yellow | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| | 2 | 2.50 | 1.30 | .68 | .38 | .22 | .12 | .06 |
| | 1 | 3.00 | 1.55 | .80 | .42 | .24 | .14 | .07 |
| Golden Dream (Groff) Tall deep yellow | 3 | 1.50 | .80 | .42 | .24 | .14 | .08 | .04 |
| | 2 | 2.00 | 1.05 | .55 | .30 | .16 | .10 | .05 |
| | 1 | 2.50 | 1.30 | .68 | .35 | .18 | .12 | .06 |
| Golden Frills (Kunderd) Ruffled yellow | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| | 2 | 2.50 | 1.30 | .68 | .36 | .20 | .12 | .06 |
| | 1 | 3.00 | 1.55 | .80 | .42 | .24 | .14 | .07 |
| Golden Swallow (Austin) Ruffled yellow | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| | 2 | 2.50 | 1.30 | .68 | .36 | .20 | .12 | .06 |
| | 1 | 3.00 | 1.55 | .80 | .42 | .24 | .14 | .07 |
| Gold (Decorah) Yellow | 3 | ..... | ..... | ..... | .30 | .18 | .10 | .05 |
| | 2 | ..... | ..... | ..... | .40 | .22 | .12 | .06 |
| | 1 | ..... | ..... | ..... | .50 | .28 | .15 | .07 |
| Gretchen Zang (Austin) Light Pink | 3 | ..... | ..... | ..... | .25 | .15 | .10 | .05 |
| | 2 | ..... | ..... | ..... | .30 | .18 | .12 | .06 |
| | 1 | ..... | ..... | ..... | .40 | .22 | .16 | .08 |
| Halley (Holland) Large salmon | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| | 1 | 1.80 | .95 | .50 | .28 | .15 | .10 | .05 |
| Henry Ford (Diener) Velvety purple | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| | 1 | 1.80 | .95 | .50 | .28 | .15 | .10 | .05 |
| Herada (Austin) Mauve | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| | 1 | 1.80 | .95 | .50 | .28 | .15 | .10 | .05 |
| High Nye (Austin) Tall lavender | 3 | ..... | ..... | ..... | .30 | .18 | .10 | .05 |
| | 2 | ..... | ..... | ..... | .40 | .22 | .12 | .06 |
| | 1 | ..... | ..... | ..... | .50 | .28 | .15 | .07 |
| Illuminator (Hinkle) Tall dark red | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| | 2 | 2.50 | 1.30 | .68 | .36 | .20 | .12 | .06 |
| | 1 | 3.00 | 1.55 | .80 | .42 | .24 | .14 | .07 |
| Indian Maid Pink and red | 3 | ..... | ..... | ..... | .25 | .15 | .10 | .05 |
| | 2 | ..... | ..... | ..... | .30 | .18 | .12 | .06 |
| | 1 | ..... | ..... | ..... | .40 | .22 | .15 | .07 |

| | Size | 100 | 50 | 25 | 12 | 6 | 3 | 1 |
|-------------------------|------|-------|-------|-------|------|-----|-----|-----|
| | No. | for | for | for | for | for | for | for |
| | | | | | | | | |
| Jane Adams | 3 | 5.00 | 2.55 | 1.30 | .68 | .36 | .20 | .10 |
| (Decorah) | 2 | 6.00 | 3.05 | 1.55 | .80 | .42 | .24 | .12 |
| Large lavender | 1 | 8.00 | 4.05 | 2.05 | 1.05 | .55 | .30 | .15 |
| Jewell | 3 | 1.20 | .65 | .35 | .20 | .12 | .08 | .04 |
| (Holland) | 2 | 1.60 | .85 | .45 | .25 | .15 | .10 | .05 |
| Light salmon | 1 | 2.00 | 1.05 | .55 | .30 | .18 | .12 | .06 |
| Joe Coleman | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Kunderd) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Ruffled dark rose | 1 | 1.80 | .95 | .50 | .28 | .16 | .10 | .05 |
| John T. Pirie | 3 | 1.50 | .80 | .44 | .25 | .15 | .08 | .04 |
| (Kunderd) | 2 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| Mahogany | 1 | 2.50 | 1.30 | .68 | .36 | .20 | .12 | .06 |
| Jack London | 3 | ..... | ..... | ..... | .18 | .10 | .06 | .03 |
| (Diener | 2 | ..... | ..... | ..... | .22 | .12 | .08 | .04 |
| Salmon | 1 | ..... | ..... | ..... | .28 | .14 | .10 | .05 |
| Kunderd's Yellow | 3 | ..... | ..... | ..... | .30 | .18 | .10 | .05 |
| Wonder (Kunderd) | 2 | ..... | ..... | ..... | .40 | .22 | .12 | .06 |
| Tall Clear yellow | 1 | ..... | ..... | ..... | .50 | .28 | .15 | .07 |
| Le Marechal Foch | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Holland) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Large light pink | 1 | 1.80 | .95 | .50 | .28 | .16 | .10 | .05 |
| Longfellow | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| (Decorah) | 2 | 2.50 | 1.30 | .70 | .38 | .20 | .12 | .06 |
| Very fine pink | 1 | 3.00 | 1.55 | .80 | .42 | .24 | .14 | .07 |
| Los Angeles | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Houdyshell) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Orange-salmon | 1 | 1.80 | .95 | .50 | .28 | .16 | .10 | .05 |
| Lucette | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Davis) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| White | 1 | 1.80 | .95 | .50 | .28 | .16 | .10 | .05 |
| Lily White | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Kunderd) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Almost pure white | 1 | 1.80 | .95 | .50 | .28 | .16 | .10 | .05 |
| Maiden's Blush | 3 | 1.00 | .55 | .30 | .10 | .08 | .06 | .03 |
| (Holland) | 2 | 1.40 | .75 | .40 | .12 | .10 | .08 | .04 |
| Dainty light pink | 1 | 1.80 | .95 | .50 | .15 | .12 | .10 | .05 |

| | Size | 100 | 50 | 25 | 12 | 6 | 3 | 1 |
|----------------------------|------|-------|-------|-------|-------|-------|-------|-----|
| | No. | for | for | for | for | for | for | for |
| | | | | | | | | |
| Mammoth White | 3 | ..... | ..... | ..... | ..... | ..... | ..... | .50 |
| (Holland) | 2 | ..... | ..... | ..... | ..... | ..... | ..... | .65 |
| Large pure white | 1 | ..... | ..... | ..... | ..... | ..... | ..... | .80 |
| Marie Kunderd | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| (Kunderd) | 2 | 2.50 | 1.30 | .68 | .36 | .20 | .12 | .06 |
| Ruffled white | 1 | 3.00 | 1.55 | .80 | .42 | .22 | .14 | .07 |
| Minuet | 3 | 3.00 | 1.55 | .80 | .42 | .24 | .14 | .07 |
| (Coleman) | 2 | 4.00 | 2.05 | 1.05 | .55 | .30 | .16 | .08 |
| Very fine lavender | 1 | 6.00 | 3.05 | 1.55 | .80 | .42 | .22 | .10 |
| Marroco | 3 | ..... | ..... | ..... | ..... | ..... | ..... | .25 |
| (Pfizer) | 2 | ..... | ..... | ..... | ..... | ..... | ..... | .30 |
| Almost black | 1 | ..... | ..... | ..... | ..... | ..... | ..... | .40 |
| Marmora | 3 | ..... | ..... | 1.00 | .55 | .30 | .15 | |
| (Errey)—Slatey | 2 | ..... | ..... | 1.50 | .80 | .42 | .20 | |
| blue and rose | 1 | ..... | ..... | 2.00 | 1.05 | .55 | .25 | |
| Mrs. Eliz. Swartley | 3 | 1.60 | .85 | .45 | .25 | .15 | .08 | .04 |
| (Swartley) | 2 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| Delicate salmon | 1 | 2.50 | 1.30 | .70 | .38 | .22 | .12 | .06 |
| Mrs. E. H. Bothin | 3 | 1.60 | .85 | .45 | .25 | .15 | .08 | .04 |
| (Diener) | 2 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| Ruffled light pink | 1 | 2.50 | 1.30 | .70 | .38 | .22 | .12 | .06 |
| Mrs. F. C. Peters | 3 | 1.60 | .85 | .45 | .25 | .15 | .08 | .04 |
| (Fischer) | 2 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| Lavender | 1 | 2.50 | 1.30 | .70 | .38 | .22 | .12 | .06 |
| Mrs. Francis King | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Kunderd) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Tall flame pink | 1 | 1.80 | .95 | .50 | .28 | .16 | .10 | .05 |
| Mrs. Leon Douglass | 3 | 1.60 | .85 | .45 | .25 | .15 | .08 | .04 |
| (Diener) | 2 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| Large mottled pink | 1 | 2.50 | 1.30 | .68 | .36 | .20 | .12 | .06 |
| Mrs. F. Pendleton | 3 | 1.20 | .65 | .35 | .20 | .12 | .08 | .04 |
| (Kunderd) | 2 | 1.60 | .85 | .45 | .25 | .15 | .10 | .05 |
| Light pink | 1 | 2.00 | 1.05 | .55 | .30 | .18 | .12 | .06 |
| Mr. W. H. Phipps | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| (Diener) | 2 | 2.40 | 1.25 | .65 | .35 | .20 | .12 | .06 |
| Large salmon pink | 1 | 3.00 | 1.55 | .80 | .42 | .24 | .14 | .07 |

| | Size | 100 | 50 | 25 | 12 | 6 | 3 | 1 |
|--------------------------|------|-------|-------|-------|-------|------|-----|-----|
| | No. | for | for | for | for | for | for | for |
| | | | | | | | | |
| Myra | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Bill) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Salmon pink | 1 | 1.80 | .95 | .50 | .28 | .15 | .10 | .05 |
| Muriel | 3 | 1.60 | .85 | .45 | .25 | .15 | .08 | .04 |
| (Holland) | 2 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| Lilac | 1 | 2.50 | 1.30 | .68 | .36 | .22 | .12 | .06 |
| Mrs. Dr. Norton | 3 | 1.60 | .85 | .45 | .25 | .15 | .08 | .04 |
| (Kunderd) | 2 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| Delicate pink | 1 | 2.50 | 1.30 | .68 | .36 | .22 | .12 | .06 |
| Nimrod | 3 | ..... | ..... | ..... | ..... | .20 | .12 | .06 |
| (Australian) | 3 | ..... | ..... | ..... | ..... | .28 | .16 | .08 |
| Very dark red | 1 | ..... | ..... | ..... | ..... | .36 | .20 | .10 |
| Nineteen Ten Rose | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Kunderd) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Rose pink | 1 | 1.80 | .95 | .50 | .28 | .16 | .10 | .05 |
| Niagara | 3 | ..... | ..... | ..... | .25 | .15 | .10 | .05 |
| (Holland) | 2 | ..... | ..... | ..... | .30 | .18 | .12 | .06 |
| Buff color | 1 | ..... | ..... | ..... | .40 | .22 | .14 | .07 |
| Orange Queen | 3 | 1.20 | .65 | .35 | .20 | .12 | .08 | .04 |
| (Pfitzer) | 2 | 1.60 | .85 | .45 | .25 | .15 | .10 | .05 |
| Orange | 1 | 2.00 | 1.05 | .55 | .30 | .18 | .12 | .06 |
| Orange Glory | 3 | ..... | ..... | ..... | .30 | .18 | .10 | .05 |
| Very fine orange | 2 | ..... | ..... | ..... | .40 | .22 | .12 | .06 |
| | 1 | ..... | ..... | ..... | .50 | .28 | .16 | .08 |
| Orange Wonder | 3 | ..... | ..... | ..... | 1.20 | .65 | .35 | .20 |
| (Kemp) | 2 | ..... | ..... | ..... | 1.60 | .85 | .45 | .25 |
| Fine large orange | 1 | ..... | ..... | ..... | 2.00 | 1.05 | .55 | .30 |
| Odin | 3 | ..... | ..... | ..... | .25 | .15 | .10 | .05 |
| (Holland) | 2 | ..... | ..... | ..... | .30 | .18 | .12 | .06 |
| Salmon | 1 | ..... | ..... | ..... | .40 | .22 | .15 | .07 |
| Pfitzer's Triumph | 3 | ..... | ..... | ..... | .60 | .35 | .20 | .08 |
| (Pfitzer) | 2 | ..... | ..... | ..... | .80 | .45 | .25 | .10 |
| Scarlet and orange | 1 | ..... | ..... | ..... | 1.00 | .55 | .30 | .12 |
| Peace | 3 | 1.20 | .65 | .35 | .20 | .12 | .08 | .04 |
| (Holland) | 2 | 1.60 | .85 | .45 | .25 | .15 | .10 | .05 |
| Tall, late white | 1 | 2.00 | 1.05 | .55 | .30 | .18 | .12 | .06 |

| | Size | 100 | 50 | 25 | 12 | 6 | 3 | 1 |
|-------------------------|------|---|---|---|---|---|--|---|
| | No. | for | for | for | for | for | for | for |
| | |  |  |  |  |  |  |  |
| Peach Rose | 3 | .... | .... | .... | .25 | .15 | .10 | .05 |
| (Kunderd) | 2 | .... | .... | .... | .30 | .18 | .12 | .06 |
| Peach and rose | 1 | .... | .... | .... | .40 | .22 | .15 | .07 |
| Pride of Wanakah | 3 | .... | .... | .... | .25 | .15 | .10 | .05 |
| (Coleman) | 2 | .... | .... | .... | .30 | .18 | .12 | .06 |
| Very fine rose | 1 | .... | .... | .... | .40 | .22 | .15 | .07 |
| Prince of Wales | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Holland) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Soft salmon | 1 | 1.80 | .95 | .50 | .28 | .15 | .10 | .05 |
| Purple Glory | 3 | .... | .... | .... | .30 | .18 | .10 | .05 |
| (Kunderd) | 2 | .... | .... | .... | .35 | .20 | .12 | .06 |
| Ruffled dark red | 1 | .... | .... | .... | .45 | .25 | .15 | .07 |
| Richard Diener | 3 | .... | .... | .... | .25 | .15 | .08 | .04 |
| (Diener) | 2 | .... | .... | .... | .30 | .18 | .10 | .05 |
| Fine light salmon | 1 | .... | .... | .... | .40 | .22 | .12 | .06 |
| Romance | 3 | .... | .... | .... | .20 | .12 | .08 | .04 |
| (Kunderd) | 2 | .... | .... | .... | .25 | .15 | .10 | .05 |
| Orange, salm., rose | 1 | .... | .... | .... | .30 | .18 | .12 | .06 |
| Rose Ash | 3 | .... | .... | .... | .20 | .12 | .08 | .04 |
| (Diener) | 2 | .... | .... | .... | .25 | .15 | .10 | .05 |
| Ashes of roses | 1 | .... | .... | .... | .30 | .18 | .12 | .06 |
| Rose Precose | 3 | .... | .... | .... | .20 | .12 | .08 | .04 |
| (Holland) | 2 | .... | .... | .... | .25 | .15 | .10 | .05 |
| Light pink | 1 | .... | .... | .... | .30 | .18 | .12 | .06 |
| Ruffled Gold | 3 | .... | .... | .... | 1.00 | .55 | .30 | .12 |
| (Goodrich) | 2 | .... | .... | .... | 1.40 | .75 | .40 | .18 |
| Ruffled yellow | 1 | .... | .... | .... | 1.80 | .95 | .50 | .22 |
| Rita Back | 3 | .... | .... | .... | .... | .... | .... | .15 |
| Very fine pink | 2 | .... | .... | .... | .... | .... | .... | .20 |
| | 1 | .... | .... | .... | .... | .... | .... | .25 |
| Scarlet Wonder | 3 | 1.60 | .85 | .45 | .25 | .15 | .10 | .05 |
| (Cowie) | 2 | 2.00 | 1.05 | .55 | .30 | .18 | .12 | .06 |
| Very large red | 1 | 2.50 | 1.30 | .70 | .40 | .22 | .14 | .07 |
| Scarlet Princep | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Kunderd) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Scarlet | 1 | 1.80 | .95 | .50 | .28 | .15 | .10 | .05 |

| | Size | 100 | 50 | 25 | 12 | 6 | 3 | 1 |
|---|---|---|---|---|---|---|---|-----|
| | No. | for | for | for | for | for | for | for |
|  |  |  |  |  |  |  |  | |
| Shiela | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Coleman) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Salmon pink | 1 | 1.80 | .95 | .50 | .28 | .15 | .10 | .05 |
| Schwaben | 3 | 1.00 | .65 | .35 | .20 | .12 | .06 | .03 |
| (Holland) | 2 | 1.60 | .85 | .45 | .25 | .15 | .08 | .04 |
| Sulpher yellow | 1 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| Smedley's Choice | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| Mixture | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Our friend maker | 1 | 1.80 | .95 | .50 | .28 | .16 | .10 | .05 |
| Scarlano | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Kunderd) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Bright scarlet | 1 | 1.80 | .95 | .50 | .28 | .16 | .10 | .05 |
| Souvenir | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Jonkheer) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Deep yellow prim | 1 | 1.80 | .95 | .50 | .28 | .16 | .10 | .05 |
| Sweet Rose | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| (Kunderd) | 2 | 2.40 | 1.25 | .65 | .35 | .22 | .12 | .06 |
| Rose pink | 1 | 3.00 | 1.55 | .80 | .45 | .25 | .15 | .07 |
| Twilight | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| (Kunderd) | 2 | 2.40 | 1.25 | .65 | .35 | .20 | .12 | .06 |
| Ruffled cream | 1 | 3.00 | 1.55 | .80 | .42 | .24 | .14 | .07 |
| Tycko Zang | 3 | 2.00 | 1.05 | .55 | .30 | .18 | .10 | .05 |
| (Austin) | 2 | 2.50 | 1.30 | .70 | .38 | .22 | .12 | .06 |
| Large salmon pink | 1 | 3.00 | 1.55 | .80 | .44 | .24 | .14 | .07 |
| Victor | 3 | ..... | ..... | ..... | 1.20 | .65 | .35 | .18 |
| (Errey) | 2 | ..... | ..... | ..... | 1.60 | .85 | .45 | .24 |
| Scarlet and white | 1 | ..... | ..... | ..... | 2.00 | 1.05 | .55 | .28 |
| Veilchenblau | 3 | ..... | ..... | ..... | .60 | .35 | .20 | .10 |
| (Pfitzer) | 2 | ..... | ..... | ..... | .80 | .45 | .25 | .14 |
| Violet blue | 1 | ..... | ..... | ..... | 1.00 | .55 | .30 | .16 |
| Vesta Tilley | 3 | ..... | ..... | ..... | .25 | .15 | .10 | .05 |
| (Holland) | 2 | ..... | ..... | ..... | .30 | .18 | .12 | .06 |
| Blotched white | 1 | ..... | ..... | ..... | .40 | .22 | .14 | .07 |
| Wilbrink | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| (Holland) | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| Early light pink | 1 | 1.80 | .95 | .50 | .28 | .15 | .10 | .05 |

| | Size | 100 | 50 | 25 | 12 | 6 | 3 | 1 |
|------------------------|------|-------|-------|-------|------|-----|-----|-----|
| | No. | for | for | for | for | for | for | for |
| | | | | | | | | |
| Wolverine | 3 | 1.00 | .55 | .30 | .18 | .10 | .06 | .03 |
| Pink and red | 2 | 1.40 | .75 | .40 | .22 | .12 | .08 | .04 |
| | 1 | 1.80 | .95 | .50 | .28 | .15 | .10 | .05 |
| Wotan | 3 | ..... | ..... | ..... | 1.00 | .55 | .30 | .12 |
| (Diener) | 2 | ..... | ..... | ..... | 1.20 | .65 | .35 | .15 |
| Pink | 1 | ..... | ..... | ..... | 1.50 | .80 | .45 | .18 |
| Yellow Treasure | 3 | 1.20 | .65 | .35 | .20 | .12 | .08 | .04 |
| (Austin) | 2 | 1.60 | .85 | .45 | .25 | .15 | .10 | .05 |
| Ruffled yellow | 1 | 2.00 | 1.05 | .55 | .30 | .18 | .12 | .06 |

LUCK

We believe in luck
in this way . . . the
better we serve you
the better the luck

Collection Suggestions

Please Order by Collection Name.

We cannot change these collections in any way.

DAVID COLLECTION

| | |
|-----------------|----------------|
| 3 Albania | 3 Giant Nymph |
| 3 Tiplady | 3 Peace |
| 3 Anna Eberius | 3 Mrs. F. King |
| 3 Crimson Glow | 3 Wilbrink |
| 3 E. J. Shaylor | 3 Souvenir |
| 3 Halley | 3 Maiden Blush |

Properly labeled and postpaid

Size No. 1, **\$1.25** Size No. 2, **\$1.00** Size No. 3, **80c**

MAXINE COLLECTION

| | |
|---------------------|---------------------|
| 3 Carmen Sylva | 3 Herada |
| 3 Dr. F. E. Bennett | 3 Mrs. F. Pendleton |
| 3 Early Sunrise | 3 Mrs. N. E. Bothin |
| 3 Los Angeles | 3 E. J. Shaylor |
| 3 Giant Nymph | 3 Scarlet Princeps |
| 3 Souvenir | 3 Prince of Wales |

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Size No. 1, **\$1.35** Size No. 2, **\$1.10** Size No. 3, **85c**

HELEN HARRIET COLLECTION

| | |
|---------------------------|---------------------|
| 3 Jane Adams | 3 Mrs. Dr. Norton |
| 3 Longfellow | 3 Mrs. F. C. Peters |
| 3 Mrs. Leon Douglass | 3 Mrs. H. E. Bothin |
| 3 Tycko Zang | 3 Peach Rose |
| 3 Mrs. Elizabeth Swartley | 3 W. H. Phipps |
| 3 Illuminator | 3 Scarlet Wonder |

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Size No. 1, **\$1.75** Size No. 2, **\$1.45** Size No. 3, **\$1.20**

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One bulb each of the Maxine, David and Helen Harriet Collections.

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To Be Shipped in September, 1932

These are the most popular of all tulips. Partly so for their long stems—making them exceptionally fine for cut flowers, and partly so for their large flowers and gorgeous coloring.

In tulips, Size No. 2 is best for you.

| | Size No. | 100 for | 50 for | 25 for | 12 for | 6 for | 3 for | 1 for |
|--|-------------|------------|-----------|-----------|-----------|----------|----------|----------|
| | | | | | | | | |
| Bartigon | | | | | | | | |
| A dazzling scarlet | 2 | 3.00 | 1.55 | .80 | .45 | .25 | .15 | .07 |
| Baron de la Tonnaye | | | | | | | | |
| Lovely deep pink | 2 | 3.00 | 1.55 | .85 | .45 | .25 | .15 | .07 |
| Clara Butt | | | | | | | | |
| Beautiful apple blossom pink | 2 | 3.00 | 1.55 | .85 | .45 | .25 | .15 | .07 |
| Dream | | | | | | | | |
| Large lilac blossom inside deep violet | 2 | 3.00 | 1.55 | .85 | .45 | .25 | .15 | .17 |
| Farncombe Sanders | | | | | | | | |
| Brilliant scarlet | 2 | 3.00 | 1.55 | .85 | .45 | .25 | .15 | .17 |
| Inglescombe Yellow | | | | | | | | |
| Rich chrome yel'w | 2 | 3.00 | 1.55 | .85 | .45 | .25 | .15 | .17 |
| La Tulipe Noire | | | | | | | | |
| Very dark, almost black | 2 | 3.00 | 1.55 | .85 | .45 | .25 | .15 | .17 |
| Mme. Krelage | | | | | | | | |
| Bright lilac rose | 2 | 3.00 | 1.55 | .85 | .45 | .25 | .15 | .17 |
| Mrs. Potter Palmer | | | | | | | | |
| Bright purplish violet | 2 | 3.00 | 1.55 | .80 | .45 | .25 | .15 | .07 |
| Painted Lady | | | | | | | | |
| Creamy white, tinted lavender and rose | 2 | 3.00 | 1.55 | .80 | .45 | .25 | .15 | .07 |
| Pride of Haarlem | | | | | | | | |
| Very large red, fragrant | 2 | 3.00 | 1.55 | .80 | .45 | .25 | .15 | .07 |

| | Size | 100 No. | 50 for | 25 for | 12 for | 6 for | 3 for | 1 for | |
|--|------|---|---|---|---|---|---|---|---|
| | |  |  |  |  |  |  |  |  |

Rev. H. Ewbank

Vivid heliotrope
and lilac

| | | | | | | | |
|---|------|------|-----|-----|-----|-----|-----|
| 2 | 3.00 | 1.55 | .80 | .45 | .25 | .15 | .07 |
|---|------|------|-----|-----|-----|-----|-----|

White Queen

Snow white, tinted
pink

| | | | | | | | |
|---|------|------|-----|-----|-----|-----|-----|
| 2 | 3.00 | 1.55 | .80 | .45 | .25 | .15 | .07 |
|---|------|------|-----|-----|-----|-----|-----|

Zulu

Smoky brown

| | | | | | | | |
|---|------|------|-----|-----|-----|-----|-----|
| 2 | 3.00 | 1.55 | .80 | .45 | .25 | .15 | .07 |
|---|------|------|-----|-----|-----|-----|-----|

Valentine Blue

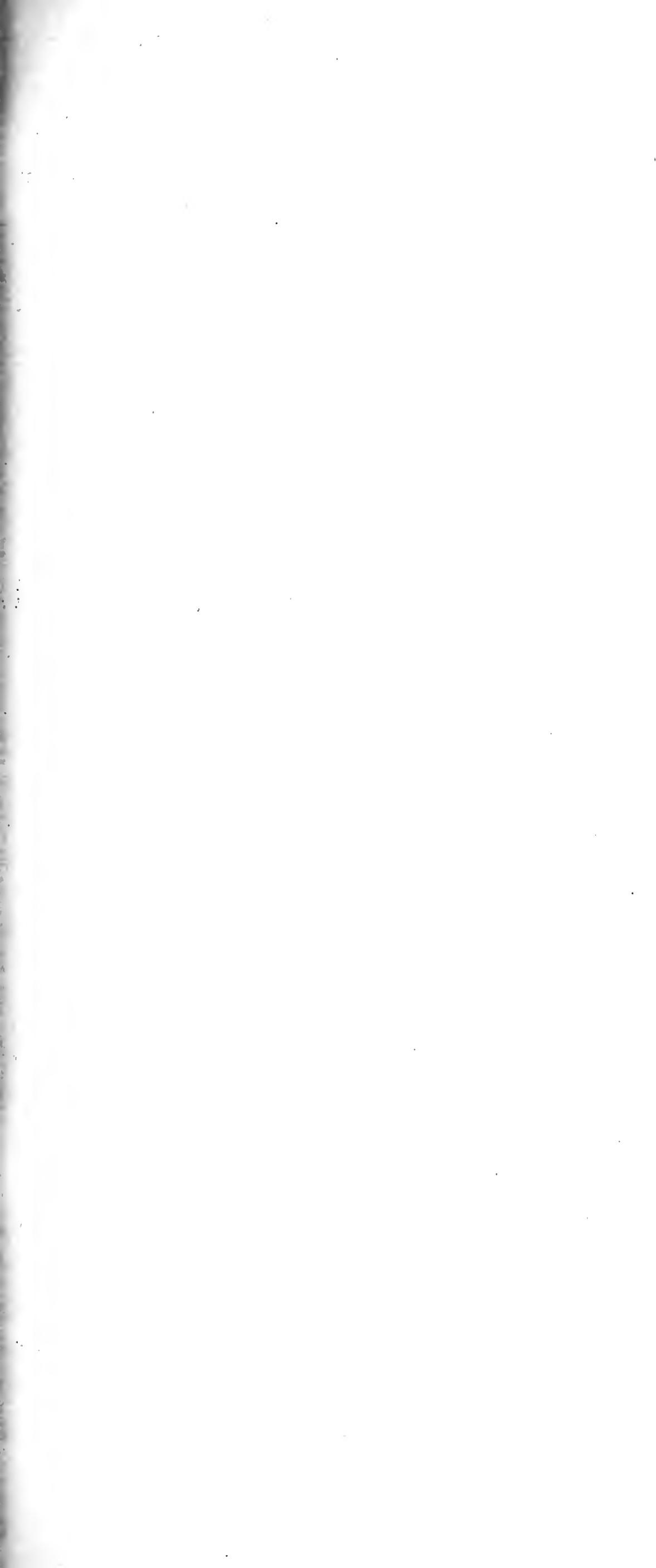
Fine light blue

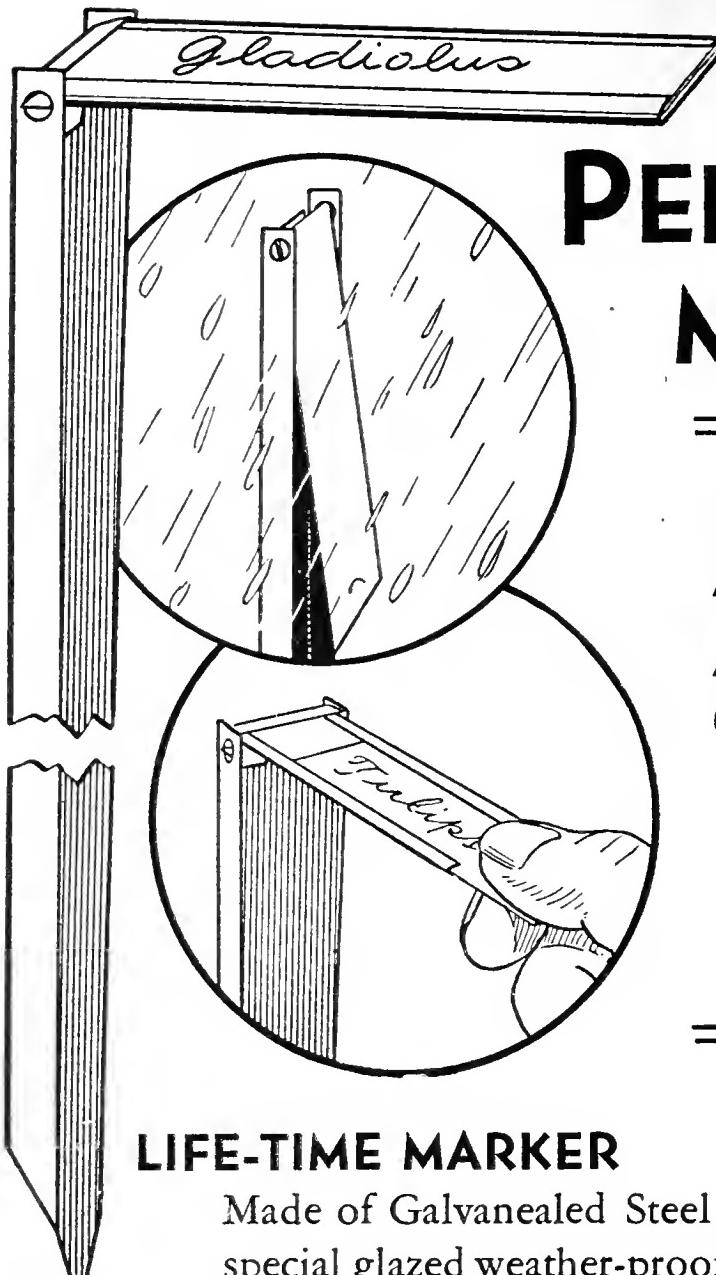
| | | | | | | | |
|---|------|------|-----|-----|-----|-----|-----|
| 2 | 3.00 | 1.55 | .80 | .45 | .25 | .15 | .07 |
|---|------|------|-----|-----|-----|-----|-----|

Mixed Tulips

A mixture of the
above

| | | | | | | | |
|---|------|------|-----|-----|-----|-----|-----|
| 2 | 3.00 | 1.55 | .80 | .45 | .25 | .15 | .07 |
|---|------|------|-----|-----|-----|-----|-----|





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18 inch

| | | | |
|-----------------|--------|-----------------|--------|
| Per Dozen | \$1.50 | Per Dozen | \$2.00 |
| Per 25 | 3.00 | Per 25 | 3.75 |
| Per 50 | 5.25 | Per 50 | 6.25 |
| Per 100 | 10.00 | Per 100 | 12.00 |

12 sent post paid -- larger quantities sent by express collect

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